

# Airgas®

UNIVERSITY OF TEXAS  ARLINGTON

***E & I Contract # CNR01362***



***Airgas Capabilities  
University of Texas Arlington  
July 1, 2016***

***Campus Representative: Joe Napieralski  
(817) 201-8311 [joseph.napieralski@airgas.com](mailto:joseph.napieralski@airgas.com)***

# Airgas Team

- **Airgas USA, LLC**

- **Joe Napieralski** – University & Life Science Specialist
- **David Allen** – District Manager
- **Christopher Gutierrez** – Regional Outlook/AIM Manager
- **Kevin Janowski** – Director Bulk & Healthcare

- **Local Plants:**

- 3415 Banning Street, Dallas
- 319 NE 23<sup>rd</sup> Street, Fort Worth
- 2615 Joe Field Road, Dallas



# Known Locally - Nationwide

**~1,100 Locations**

875+ branches

325+ HP fill plants

16 ASU's

18 acetylene plants

5 liquid CO<sub>2</sub> production plants

63 regional spec gas labs

8 national spec gas labs

6 hardgoods distribution centers

**14,000+ Associates**

~1,500 sales people

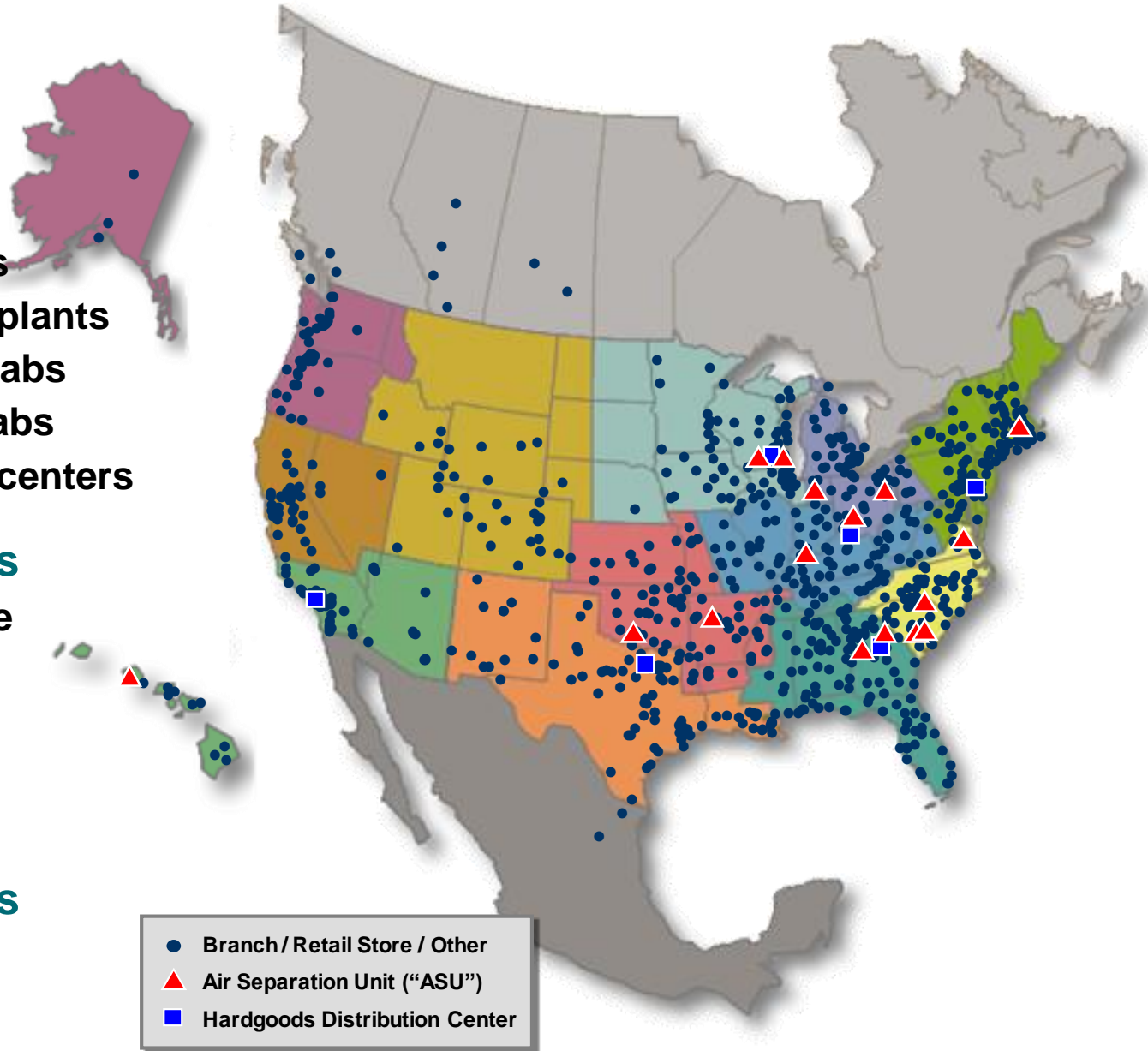
(25% specialists)

5,000+ drivers

**10M+ Cylinders**

**13,500+ Bulk Tanks**

**5,000+ Vehicles**



# *The Right Products for all of UTA Needs and End Users*

## **Airgas' Unmatched Portfolio of Products & Services:**

- Core Specialty Lab Gases & Gas Mixtures
- Bulk and Microbulk Gases
- Process Chemicals & Semiconductor Grade Gases
- Dry Ice & Carbon Dioxide
- Refrigerants – Supply & Recycling Services
- Medical & Rare Gases
- Industrial Gases & Equipment
- Specialty Gas Equipment
- Laboratory Safety Products & PPE
- Lecture Bottle Replacement Program
- Emergency Response Services
- Customized eBusiness Solutions – B2B or Punch-Out
- On-Site & Inventory Management Services – AIM Cylinder Tracking
- Lab Design Services & Custom Gas Management Systems
- Turnkey Cryogenic Solutions for Life Science Research

# *Added Value for UT Arlington*

1. Electronic Management process:
  - **Transactional Transparency**
2. Airgas' Supply Chain Management
3. Safety and Compliance
4. Additional Products and Services



# Doing business online with Airgas.com

**Airgas**® Need an Account? [Register](#) or [Login](#)

[Find A Branch](#) [Customer Service](#) [Cart \(0\)](#)

INDUSTRIES SERVICES RESOURCES PRODUCTS

## ANYTIME. ANYWHERE.

Find more of what you need every day online [REGISTER NOW](#)

- ✓ 3x More Gases, Welding and Safety Products
- ✓ Detailed Online & Offline Order Histories
- ✓ Multiple Location Ordering and Payment
- ✓ Express Delivery to 95% of U.S. in 2 Days or Less

**SHOP PRODUCTS**

**CREATE ACCOUNT**

**PAY INVOICES**

**EXPRESS ORDER**

**REQUEST QUOTES**

**INTEGRATE PURCHASING**

### SERVICE INNOVATION

Connect and learn how Airgas services can meet your needs.  
[Contact Us](#)

**OUTLOOK**® Services eliminates waste to realize savings. With a complete supply-chain solution for gases, welding and safety products.  
[Learn More](#)

### DO MORE WITH AIRGAS

**SHOP PRODUCTS**

**CREATE ACCOUNT**

**PAY INVOICES**

**EXPRESS ORDER**

**REQUEST QUOTES**

**INTEGRATE PURCHASING**

#### WELDING & CUTTING PRODUCTS

### Get Fired Up

North America's largest selection of gases, equipment and supplies

[SHOP NOW](#)

#### SAFETY PRODUCTS

### Play It Safer

Protect your personnel head-to-toe

[SHOP NOW](#)

#### R&D + HEALTHCARE PRODUCTS

### Make It Better

Discover our expertise in medical and specialty gases

[SHOP NOW](#)

#### FOOD PROCESSING PRODUCTS

### Feed Your Needs

Get food-grade gases, custom freezing solutions and MRO supplies

[SHOP NOW](#)

### KNOW MORE ABOUT AIRGAS

Search Airgas Careers to become a part of something super.  
[Learn More & Join Airgas](#)

Serving more than a million customers like you, find out why we're in the Everything Business with everyone.  
[Learn More](#)

# Invoice History



SHOW ACCOUNT INFO

pres27 LastNamepres27, Account 0001031065 [Log Out](#)

[Find a Branch](#) [Customer Service](#) [Careers](#) [Express Order Pad](#) [Cart \(16\)](#)

- INDUSTRIES
- SERVICES
- RESOURCES
- PRODUCTS

Home / Invoice History



## Invoice History

INVOICE HISTORY
PAYMENTS DUE

**Search & Filter Invoice History** Search Date Range (Maximum search period is one year)

From

To

CE00

FILE	INVOICE NO.	CUSTOMER PO	POD	AGE(MO)	AMOUNT	INVOICE DATE
	9015753245	UAT_Audit_008	CHECK FOR POD	1	\$163.57	2014-06-09
	9015753237	UAT_Audit_011	CHECK FOR POD	1	\$1,730.12	2014-06-09

### Move your business forward—with Airgas

Airgas is North America's only large-scale, single-source supplier of gases, and welding and safety products. Known locally nationwide, our distribution network provides more than one million customers of all sizes with unmatched access to a broad range of industrial products and services.

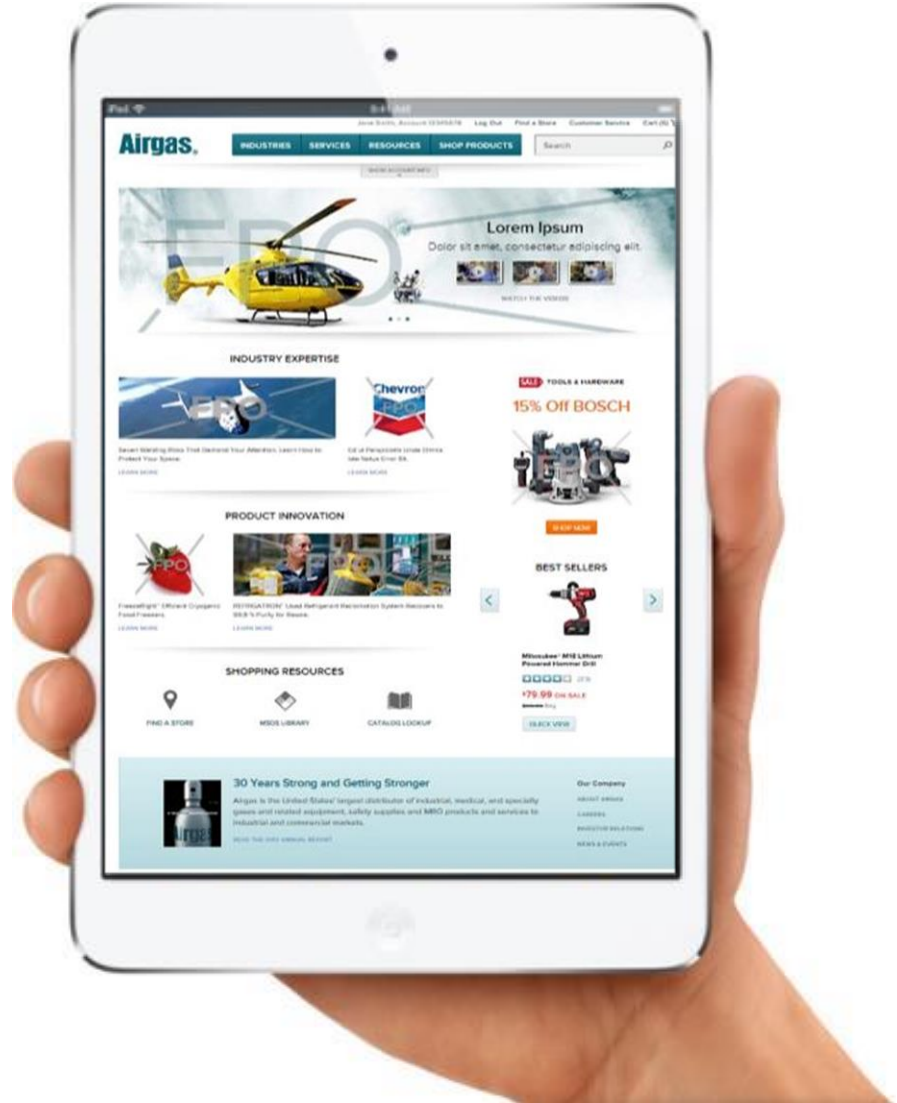
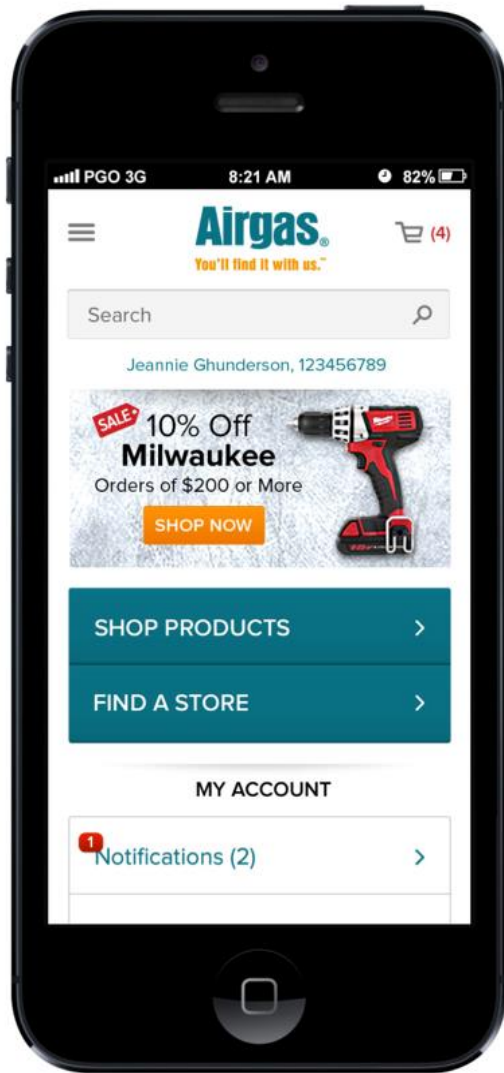
[Our Company](#)

[CAREERS](#)

[INVESTOR RELATIONS](#)

[NEWS & EVENTS](#)

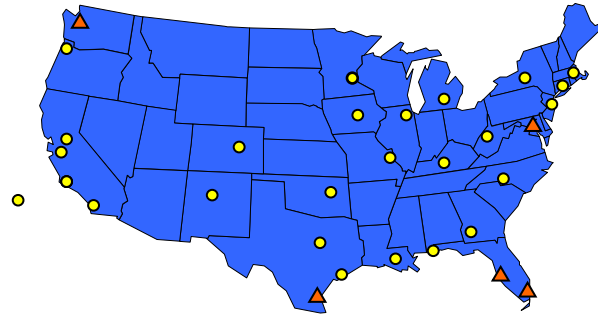
# Access to Information 24 X 7





# Airgas Emergency Response Organization (AERO) Airgas Gulf Coast Region

- Largest ER Network in the industry
- **Team Headquartered in Houston, Tx**
  - *Trained technicians certified annually*
  - **HHS, FEMA and State of Texas – Emergency Response Gas Company**
  - *located in metro Houston area*
- *Fully equipped response trailer*
  - **Includes all necessary equipment to respond to most gas emergencies**
    - Fluorine burner, chlorine kits, high/low pressure containment devices, scrub materials, level A PPE
- *Team Response*
  - **Assess**
  - **Control**
  - **Mitigate**
  - **Remediate**



# Campus Walkthrough & Safety Audit Program

## Safety and Compliance is Paramount

- Safety Audit Checklist
  - Analytical Labs
  - Cryo-storage Facilities
  - Cylinder and Bulk Storage
  - OSHA, NFPA, ANSI, CGA, DOT
- Presentations and Reports
- Safety Training Sessions
  - Gas and High Pressure Cylinder Handling
  - Equipment Operator Training
- Schedule Meetings to Formalize Safety Procedures



# Analytical Components for Gas Line Purity

Taylor, SC facility



*High Purity Automatic Changeover Panel*



*High Purity Regulators*



*Hydrogen Generator*



*Flexible Stainless Steel Pigtails*



*High Purity Line Regulator*



*Zero Air Generator*

*High Purity Flow Meters*



*SIR with Tee-Purge Assembly*



*Tee-Purge Assembly*



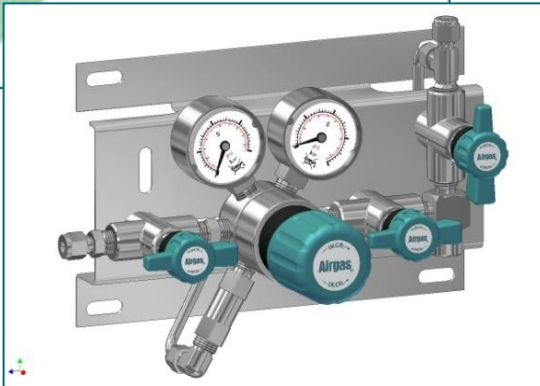
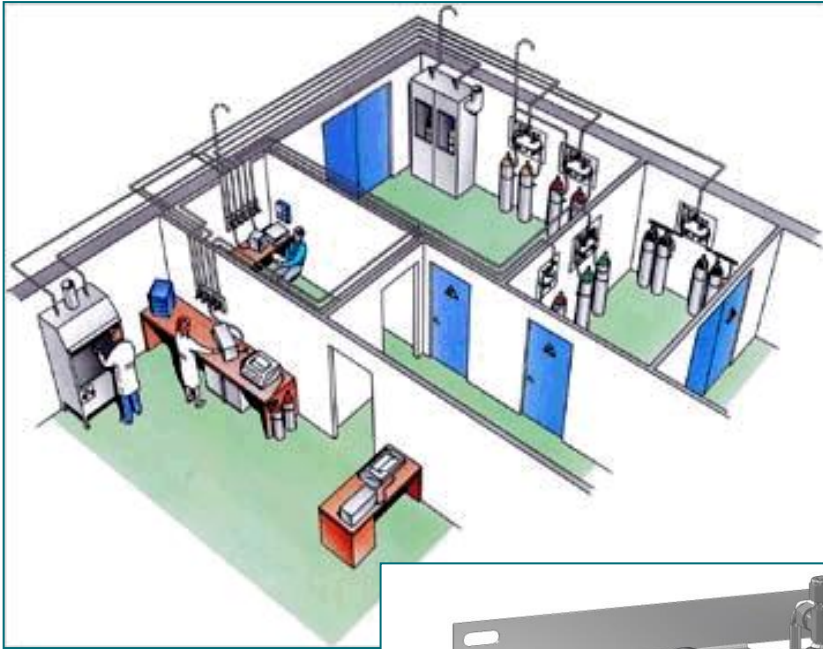
*Gas Detection*



*Wall Mounted Protocol Station*

# Analytical Laboratory Design

- Central Gas Management and Supply Systems
- Turn-key Laboratory Piping Design and Installation Solutions
- High Purity Point-of-Use Equipment





# Research University Applications



## Nuclear Magnetic Resonance (NMR)

- Helium and nitrogen cryogens
- Cryogen equipment



## LIN Storage

- Nitrogen (dewars, Microbulk, bulk)
- Cryogen handling equipment
- RDF, inventory systems, supplies



## Mechanical and Other Storage

- Backup cryogens (CO<sub>2</sub>, nitrogen)
- Scales, supply mode change equipment
- Dry ice



## Glove Boxes

- Nitrogen (dewars, microbulk, bulk)
- Argon (dewars, Microbulk, bulk)



## Laboratory GC

- MS, ICPMS, ICP, ECD, FID
- Various analytical gases



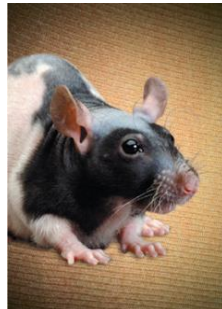
## Laser Research

- Pure Gases
- Mixed and Rare Gases



## Medical Research

- Electron microscope nitrogen
- Anaerobic and Culture Gases
- Oxygen for fermentation



## Animal Research

- Nitrous oxide
- CO<sub>2</sub>
- CO<sub>2</sub>/O<sub>2</sub> blends



## Advanced Engineering and Electronics

- Gas Cabinets & Equipment
- Research Grade Products





For more information or to open an  
account contact:

University Specialist

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