

SECTION 6

PRICING AND DELIVERY SCHEDULE

Proposal of: _____
(Proposer Company Name)

To: The University of Texas at Arlington

RFP No.: UTA2025-008A

Ladies and Gentlemen:

Having carefully examined all the specifications and requirements of this RFP and any attachments thereto, the undersigned proposes to furnish the Production and Venue Conversion Services required pursuant to the above-referenced Request for Proposal upon the terms and conditions quoted below.

6.1 Pricing for Services Offered:

6.1.1 Supplemental Event Production Labor:

Provide hourly rates for staffing the following positions:

Stage Manager	\$ _____/hr.
Steward	\$ _____/hr.
Crew Chief	\$ _____/hr.
Production Rigger	\$ _____/hr.
Lead Rigger	\$ _____/hr.
Rigger	\$ _____/hr.
Climber/Puller	\$ _____/hr.
Electrician	\$ _____/hr.
Forklift Operator	\$ _____/hr.
Loader	\$ _____/hr.

Stagehand	\$_____ /hr.
Camera Operator	\$_____ /hr.
Cable Page/Equipment Grip	\$_____ /hr.
Spot Light Operator	\$_____ /hr.
Video (1) Technician/Graphics Equipment	\$_____ /hr.
Video Technician/Graphics Equipment Operator	\$_____ /hr.
Lighting (1) Technician/Equipment Operator	\$_____ /hr.
Lighting Technician/Equipment Operator	\$_____ /hr.
Breakout Technician/Equipment Operator	\$_____ /hr.
Audio (1) Technician/Equipment Operator	\$_____ /hr.
Audio Technician/Equipment Operator	\$_____ /hr.
House Lighting Technician/Truss Spot Operator	\$_____ /hr.
Wardrobe (1) Lead	\$_____ /hr.
Wardrobe (2) Assistant	\$_____ /hr.
Production Runner	\$_____ /hr.

6.1.2 Supplemental Labor (for conversions, set ups and teardown of events):

Crew Lead/Chief	\$_____ /hr.
Conversion Crew	\$_____ /hr.

If contractor has an overtime/ weekend/holiday policy, please state rates/prices and applicable holiday/weekend hours/days:

6.1.3 We will be using the following scenarios for performing our pricing evaluation.
Please calculate the cost for these scenarios using straight time:

Scenario #1: Court Conversion:

- 20 Stagehands for 6 hours
- 1 Supervisor for 6 hours

\$ _____

Scenario #2: Show Labor Call:

Load In

- 6 – Stagehands – 5 hours
- 1 – Forklift Driver – 5 hours
- 1 – Head Down Rigger – 6 hours
- 2 – Up/High Riggers – 6 hours
- 1 – Supervisor/Crew Lead – 5 hours
- 2 – Wardrobe – 5 hours

Show

- 2 – Stagehands – 4 hours
- 1 – Supervisor – 4 hours

Load Out

- 6 – Stagehands – 4 hours
- 1 – Forklift Driver – 4 hours
- 1 – Head Down Rigger – 4 hours
- 2 – Up/High Riggers – 4 hours
- 1 – Supervisor/Crew Lead – 4 hours
- 2 – Wardrobe – 4 hours

\$ _____

6.2 Delivery Schedule of Events and Time Periods

As requested by the University

6.3 University's Payment Terms

University's standard payment terms are "net 30 days" as mandated by the *Texas Prompt Payment Act* (ref. [Chapter 2251, Government Code](#)).

Indicate below the prompt payment discount that Proposer will provide the University:
Prompt Payment Discount: _____ % _____ days/net 30 days

[Section 51.012, Education Code](#), authorizes University to make payments through electronic funds transfer methods. Respondent agrees to accept payments from University through those methods, including the automated clearing house system (ACH). Respondent agrees to provide Respondent's banking information to University in writing on Respondent letterhead signed by an authorized representative of Respondent. Prior to the first payment, University will confirm Respondent's banking information. Changes to Respondent's bank information must be communicated to University in writing at least thirty

(30) days before the effective date of the change and must include an [IRS Form W-9](#) signed by an authorized representative of Respondent.

University, an agency of the State of Texas, is exempt from Texas Sales & Use Tax on goods and services in accordance with [§151.309, Tax Code](#), and [Title 34 TAC §3.322](#). Pursuant to [34 TAC §3.322\(c\)\(4\)](#), University is not required to provide a tax exemption certificate to establish its tax exempt status.

Respectfully Submitted,

Proposer: _____

By: _____
(Authorized Signature for Proposer)

Name: _____

Title: _____

Date: _____